



BUSINESS PARTNER PROSPECTUS

September 20-23, 2026 erappa2026.erappa.org

Dear Colleagues and Friends,

It is with great excitement and anticipation that we welcome you to ERAPPA 2026, set in the vibrant and historic city of Providence, Rhode Island. As co-chairs, we are honored to guide the planning of this year's conference and thrilled to invite you to be part of what promises to be an inspiring and energizing gathering. This will be ERAPPA's 75th annual meeting and 2026 also commemorates the 250th anniversary of the American Revolution and the signing of the Declaration of Independence.

Our theme, "Revolutionary Ideas," reflects both the innovative spirit of our profession and the revolutionary heritage of our host city. In a time when educational facilities are evolving faster than ever, we are called not just to adapt—but to lead with bold thinking and visionary solutions.

The Rhode Island Convention Center and the Omni Providence Hotel will be the heart of our conference experience, where we'll explore new strategies, share best practices, and engage in conversations that challenge the status quo. From thought-provoking speakers to robust educational sessions and our bustling Hall of Resources, ERAPPA 2026 will offer something for every facilities professional seeking to grow and make a lasting impact.

Beyond the conference sessions, Providence offers a unique blend of New England charm, cultural richness, and culinary excellence. We hope you'll take the time to enjoy the city's walkable downtown, its renowned restaurants, and the artistic flair that defines its character.

We encourage you to bring your curiosity, your passion, and your boldest ideas. Together, we can spark new thinking, strengthen our community, and create revolutionary change across our institutions.

We look forward to seeing you in **Providence** this fall—and to discovering what we can achieve together.

With appreciation,



Melissa Bergeron University of Massachusetts Amherst ERAPPA 2026 Co-Chair



Jessica Pepoy Wolcott Public Schools ERAPPA 2026 Co-Chair

OUR VOLUNTEERS

TREASURERMaria Morrissey

SECRETARY Jon Terry

CONFERENCE PLANNER

Melanie Gomez

SPONSORSHIP ENGAGEMENT

Chris Dupuis (Chair)
Norm Young (Chair)
Peter Avitabile
James Brooks
Robert Durning
Chris Hall
TJ Hearn
Jon Macri
Patrick Malone
Diane Parker
Rod Shaffert
Cathy Vittorio

ENTERTAINMENT / SPECIAL EVENTS

Glenn Mathieu (Chair)
Jon Terry (Chair)
Aaron Bishop
Angela Cahill
Aaron Champagne
Suzanne DiSalvio
Nicole Friend
Lance Hill

PROFESSIONAL DEVELOPMENT

Carolyn Compot (Chair)
Jean Robinson (Chair)
Karl Calvo (Chair)
Jeff Gutsfeld
Janine Helvig
Jayson Davis
Meghan Healey
Jerry Santos
Tammy Goodale
Derek Czenczelewski
Scott Conover
Eric Axelrod

PROMOTIONS / COMMUNICATIONS

Stacey Vega Mindy Lemeroux Jessica Pepoy Melissa Bergeron Maria Morrissey Tim Garland Marsha Miller



One (1) Opportunity \$12,000 Member / \$13,525 Non-Member Booth: 104

BENEFITS:

- Identified as Keynote sponsor on all media, including conference app, 2026 email blasts, 2026 website and recognition signage
- Three (3) full business partner registrations for the conference
- Three (3) tickets for the Monday night networking event and the Tuesday night annual awards banquet
- Your company logo placed on the entrance room signage and highlighted in the conference app
- Opportunity to provide one piece of collateral and/ or promotional item to be included in delegate bag, must be approved by committee.
- Receipt of registered attendee list one month prior to conference
- Company Logo Cycles on ERAPPA 2026 Home Page
- Company highlighted in the ERAPPA newsletter
- One exhibit booth in premier location
- Verbal recognition from the podium

The Keynote sponsor will be exclusively associated with the following opportunity:

KEYNOTE SPEAKER

Recognition sign with company logo at entrance to room, recognition from podium, and opportunity to introduce Keynote speaker

Nine (9) Opportunities \$8,000 Member/ \$9,525 Non-Member Booths: 6, 19, 20, 25, 27, 100, 101, 102, 103

BENEFITS:

- Identified as Platinum sponsor on all media, including conference app, 2026 email blasts, 2026 website and recognition signage
- Two (2) full business partner registrations for the conference
- Two (2) tickets for the Monday night networking event and Tuesday night annual awards banquet
- Opportunity to provide one piece of collateral and/ or promotional item to be included in delegate bag (must be approved by committee)
- Receipt of registered attendee list one month prior to conference
- Company highlighted in the ERAPPA newsletter
- One exhibit booth in premier location

Each Platinum sponsor will be exclusively associated with one of the opportunities below. Commit early, as these will be assigned on a first come/first served basis.

PLENARY SPEAKER

One (1) Opportunity

Recognition sign with company logo at entrance to room, recognition from podium, and opportunity to introduce Plenary speaker

CONFERENCE BAGS

One (1) Opportunity

Company logo on conference bags provided to all attendees

CONFERENCE LANYARDS

One (1) Opportunity

Company logo on the lanyards for all attendees

CONFERENCE APP

One (1) Opportunity

Company logo on the Splash page of the App and recognition signage

HALL OF RESOURCES GRAND OPENING

One (1) Opportunity

Recognition sign with company logo at ribbon-cutting ceremony

MONDAY EVENING SPECIAL EVENT

One (1) Opportunity

Recognition sign with company logo at event and two (2) tickets to the event

TUESDAY EVENING AWARDS DINNER

One (1) Opportunity

Recognition sign with company logo at entry to room and on tables and two (2) tickets to the Awards Dinner

PRESIDENT'S RECEPTION

One (1) Opportunity

Recognition sign with company logo at entry to event and two (2) invitations to reception Saturday evening

CONFERENCE ROOM KEYS

One (1) Opportunity

Company ad on the hotel room keycards for all attendees (must be approved by committee)

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Eight (8) Opportunities \$6,500 Member / \$8,025 Non-Member Booths: 12, 13, 14, 15, 24, 42, 44, 90

BENEFITS:

- Identified as Gold sponsor on all media, including conference app, 2026 email blasts, 2026 website and recognition signage
- Two (2) full business partner registrations for the conference
- Opportunity to provide one piece of collateral and/ or promotional item to be included in delegate bag (must be approved by committee)
- Receipt of registered attendee list one month prior to conference
- Company highlighted in the ERAPPA newsletter
- One exhibit booth in premier location

Each Gold sponsor will be exclusively associated with one of the opportunities. Commit early, as these will be assigned on a first come/first served basis.

TUESDAY EVENING AWARDS DINNER

One (1) Opportunity

Recognition sign with company logo at entry to room and on tables and two (2) tickets to the Awards Dinner

MONDAY EVENING SPECIAL EVENT

Three (3) Opportunities

Recognition sign with company logo at event and one (1) ticket to the event

- Food Sponsor *OR*
- Bar Sponsor *OR*
- Entertainment Sponsor

MONDAY EVENING OFFSITE EVENT TRANSPORTATION

One (1) Opportunity
Recognition sign with company logo on buses

FIRST-TIME ATTENDEE RECEPTION

One (1) Opportunity

Recognition sign with company logo at entry to room and one (1) invitation to reception (approximately 100 guests attend this reception)

PRESIDENT'S RECEPTION

Two (2) Opportunities

Recognition sign with company logo at entry to room and one (1) invitation to reception Saturday evening

- Entertainment Sponsor OR
- Décor Sponsor

Thirteen (13) Opportunities \$5,000 Member / \$6,525 Non-Member Booths: 28, 30, 31, 33, 39, 41, 84, 87, 91, 93, 94, 96, 97

BENEFITS:

- Identified as Silver sponsor on all media, including conference app, 2026 email blasts, 2026 website and recognition signage
- Two (2) full business partner registrations for the conference
- Receipt of registered attendee list one month prior to conference
- One exhibit booth in premier location.

Each Silver sponsor will be exclusively associated with one of the following opportunities. Commit early, as these will be assigned on a first come/first served basis.

EDUCATION SESSION BREAKS

Two (2) Opportunities

Recognition sign with company logo near break location

- Monday Morning & Afternoon Educational Session Breaks (located in the Hall of Resources) *OR*
- Tuesday Morning (located in the Hall of Resources)
 & Afternoon Educational Session Breaks (located near sessions)

ATTENDEE BREAKFAST MONDAY

One (1) Opportunity

Recognition sign with company logo at entry to room

ATTENDEE LUNCH MONDAY

One (1) Opportunity

Recognition sign with company logo at entry to room

ATTENDEE BREAKFAST TUESDAY

One (1) Opportunity

Recognition sign with company logo at entry to room

ATTENDEE BUSINESS LUNCH TUESDAY

One (1) Opportunity

Recognition sign with company logo at entry to room

EDUCATIONAL TRACKS

One (1) Opportunity

Company logo on signage outside session rooms on Monday & Tuesday

SCHEDULE AT A GLANCE

One (1) Opportunity

Company logo on pocket schedule for all attendees

TUESDAY EVENING AFTER PARTY

One (1) Opportunity

Recognition sign with company logo at entry to room and one (1) ticket to the Awards Dinner

EXHIBIT HALL NETWORKING EVENT

One (1) Opportunity

Recognition sign with company logo at entrance to Exhibit Hall

EXHIBIT HALL INTERACTIVE EVENTS

Three (3) Opportunities

Recognition sign with company logo

- Custom Cocktail Sampling (created by Johnson & Wales students) OR
- Headshots (*two opportunities*)

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Fifteen (15) Opportunities \$4,520 ERAPPA Member / \$6,045 Non-Member Booths: 45, 47, 48, 50, 54, 59, 60, 65, 66, 71, 72, 78, 81, 82, 85

BENEFITS:

- Recognition by ERAPPA for the contribution to its scholarship fund
- Two (2) full business partner registrations for the conference
- One (1) invite to First Time Attendee Reception
- Receipt of registered attendee list one month prior to conference
- One exhibit booth in premier location

Attending an annual ERAPPA Conference is one of the most rewarding learning experiences for educational facilities professionals. The conference learning experience begins with the conference registration and never ends as attendees meet business partners, attend educational sessions, and engage in socialization activities. This experience allows them to bring back a wealth of information to their campuses. Attending an annual conference is a fulfilling experience. However, there is never enough funding for everyone and sometimes the facilities employees must wait until it is their turn to attend the annual conference. For the last 10 years, Business Partners have sponsored the Ambassador Scholarship Program. This highly successful program has created opportunities for the newest professionals to attend the Annual ERAPPA Conference.

Fifty-Eight (58) Opportunities \$3,750 Member / \$5,275 Non-Member

BENEFITS:

- Two (2) full business partner registrations for the conference
- Receipt of registered attendee list one month prior to conference
- One exhibit booth

GENERAL INFORMATION:

- Exhibit booth size is 8' x 10'. Booth fee includes pipe and drape, one (1) 6' draped table, two (2) chairs, one (1) wastebasket, and one (1) ID sign.
- Premier booth location is based on sponsorship level and date of receipt of payment.
- The Rhode Island Convention Center WILL NOT accept materials or shipments sent directly to the location. Shipping instructions will be provided at a later date.
- Costs of the use of any AV equipment are not included in the booth price and must be ordered separately.
- Electrical is NOT included in booth price. Electrical order forms will be supplied in the Exhibitor Kit.
- ERAPPA reserves the right to change the floor plan without notice.
- ERAPPA reserves the right to accept or reject any application at its sole discretion.
- Full conditions of participation are listed on the conference website www.erappa2026.erappa.org.

Each Exhibitor will be exclusively associated with one of the following opportunities. Commit early, as these will be assigned on a first come/first served basis.

SCHEDULE

Load In:

Sunday, September 20th: 8:00 AM - 4:00 PM

Exhibit Hours:

Sunday, September 20th: 5:00 PM - 7:00 PM

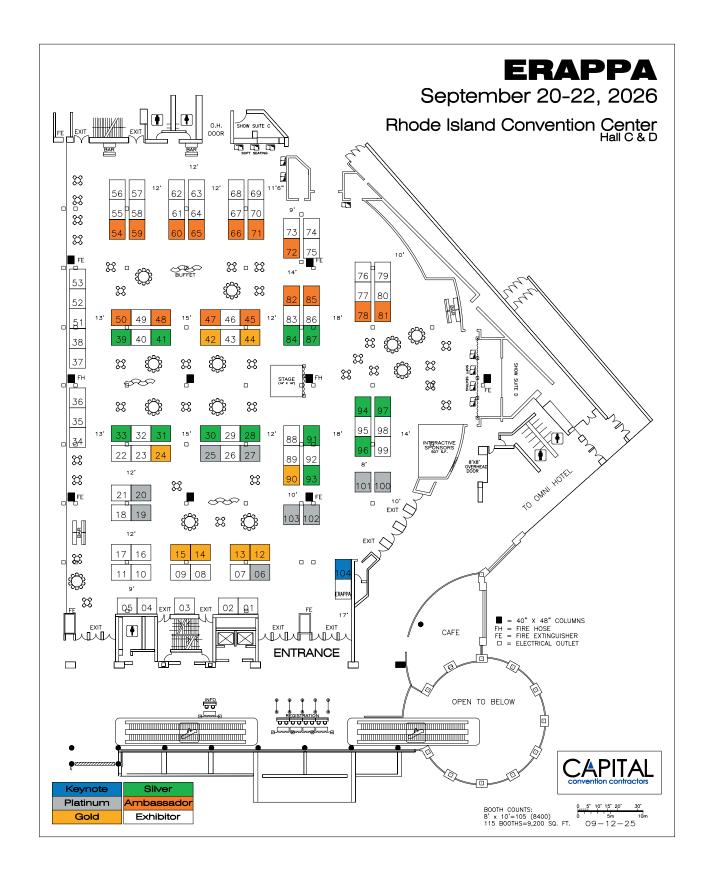
Monday, September 21st: 9:30 AM - 5:00 PM *floor is closed during session times Tuesday, September 22nd: 7:30 AM - 11:15 AM *floor is closed during session times

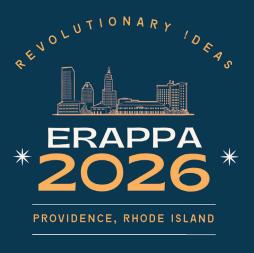
Load Out:

Tuesday September 22nd: 11:15 AM

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FLOOR PLAN





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